#### Children's Services Council of Leon County (CSC Leon)

**Governing Council Meeting** 

Thursday, July 21, 2022, 1:00 p.m. City of Tallahassee | Tallahassee Room 300 S. Adams Street, Tallahassee, FL 32301

Members of the public can view the meeting via live stream on this YouTube channel: https://www.youtube.com/channel/UCc74A9evhLxbHIrH63-clbQ.

#### **AGENDA**

- I. Call to Order
- II. Installation of New Council Member Judge Anthony Miller
  - A. Judge Kevin Carroll to administer the Oath of Service
- III. Roll Call
- IV. Approval of Agenda
- V. General Public Comment
- VI. Approval of Consent Agenda Items
  - A. Minutes from the June 2022 meeting (pgs. 3-5)
  - B. Financial Report from June 2022 (pgs. 7-10)
  - C. Executive Director's Report (pg. 11)
- VII. General Counsel Update
- VIII. Committees & Reports
  - A. Finance and Budget Committee (pgs. 13-20)
    - i. Recommendation of FY 2022-23 Proposed Millage Rate
    - ii. Public Comment
    - iii. Consideration to Approve Proposed Millage Rate
    - iv. Recommendation of FY 2022-23 Proposed Budget
    - v. Public Comment
    - vi. Consideration to Approve Proposed Budget
- IX. Next Meeting Dates
- X. Next Meeting Agenda
- XI. Member Comments
- XII. Adjourn

# CHILDREN'S SERVICES COUNCIL OF LEON COUNTY Governing Council Meeting June 16,2022

#### **MINUTES**

#### **Members Present:**

- Honorable Jonathan Sjostrom, Chief Judge, Chair;
- Dr. Zandra Glenn, Vice Chair, Community Member;
- Paul Mitchell, Treasurer, Community Member;
- Atty. Carolyn Cummings, Leon County Commissioner;
- Rocky Hanna, Superintendent, Leon County Schools;
- Terrence Watts, DCF Appointee;
- Carmen Conner, Community Member;
- Darryl Jones, School Board Chair, Leon County Schools; and
- Liza McFadden, Community Member.

#### **Members Absent:**

• Mark O'Bryant, Community Member

#### **Staff Present:**

- Cecka Rose Green, Executive Director;
- Holly McPhail, Special Projects Manager;
- Jacinta Clay, Administrative Services Manager; and
- Christopher Roe, General Counsel.

#### Location:

Leon County Commission Chamber, 5<sup>th</sup> Floor 301 South Monroe Street, Tallahassee, FL 32301

#### I. CALL TO ORDER

Chair Sjostrom called the meeting to order at 3:22 p.m.

#### II. ROLL CALL

Nine council members were present, and a quorum was established.

#### III. APPROVAL OF MINUTES

Ms. Cummings moved to approve the agenda; Mr. Mitchell seconded the motion. It was unanimously approved.

#### IV. GENERAL PUBLIC COMMENT

Public Comments were given by: Sandra Neidert, Emily Fritz, Peggy Bowen, Mona Hamilton, Sharon Mears, Neil Skene, Whitfield Leland and Rita Brown.

#### V. APPROVAL OF CONSENT AGENDA

Mr. Jones approved the consent agenda; Mr. Mitchell seconded the motion. It was unanimously passed.

#### VI. EXECUTIVE DIRECTOR'S REPORT

Ms. Green provided the council with a summary of the Summer 2022 Funding Investments. Approximately \$1.6 million dollars were dispersed to serve 13,000 children, youth, and families during the summer.

An update was given on the Breaking Bread series in partnership with Leon County and Second Harvest to address food insecurity in 10 high-risk communities within Leon County. Ms. Green also indicated being in the final selection process of hiring a Director of Finance and Operations.

#### VII. GENERAL COUNSEL UPDATE

Mr. Roe reminded the Council of the Financial Disclosure form and that each of them should have received and are due by July 1, 2022.

#### **VIII.** Committees & Reports

#### A. Program Services Committee Report

Dr. Glenn asked Ms. McPhail to present the summary from the Needs Assessment Workshop help prior to the Council meeting.

The program services committee asked for staff to provide a strategic planning session in conjunction with the next full Governing Council meeting to be held on Thursday, July 21. The session will focus on setting priority funding for the next fiscal year.

#### **B.** Finance and Budget Committee Report

Mr. Mitchell presented the range of millage options that include: .375 (current rate with increased funding; .343 (lower rate with same funding as current fiscal year); .4375 (midway between current millage and top allowable rate with increased funding); and .5 (top allowable rate with increased funding). Mr. Mitchell took a poll of the Council to gage their preference; will take .375 and .343 back to the next Finance and Budget Committee for consideration and draft budget completion.

Additionally, Mr. Mitchell reminded the Council about the TRIM hearing schedule.

#### C. Nominating Committee Report

Judge Sjostrom presented the Nominating Committee report with the following Council Members selected to fill the vacancies resulting from his resignation, effective July 1. They were: Chair – Dr. Zandra Glenn; Vice Chair – Terrence Watts; and Treasurer – Paul Mitchell. The nominations were moved, seconded and approved unanimously by consensus.

#### IX. Next Meeting Dates

Judge Sjostom reminded Council Members of next meetings, including Finance and Budget on June 30 and Governing Council/Strategic Planning on July 21.

#### XIV. NEXT MEETING AGENDA REVIEW

Next meeting agenda will include voting on proposed millage rate and accompanying budget.

#### **XV. MEMBER COMMENTS**

Member comments included

## XVI. ADJOURNMENT

Meeting was adjourned at 4:45 p.m.



# Children's Services Council of Leon County Balance Sheet

As of June 30, 2022

	Jun 30, 22
ASSETS Current Assets Checking/Savings Money Market Account Operating	4,255,358.47 560,695.71
Total Checking/Savings	4,816,054.18
Total Current Assets	4,816,054.18
Other Assets Security Deposits Asset	6,222.50
Total Other Assets	6,222.50
TOTAL ASSETS	4,822,276.68
LIABILITIES & EQUITY Equity Unrestricted Net Assets Net Income	11,545.00 4,810,731.68
Total Equity	4,822,276.68
TOTAL LIABILITIES & EQUITY	4,822,276.68

# Children's Services Council of Leon County Income & Expense Budget vs. Actual October 2021 through June 2022

	Oct '21 - Jun 22	Budget	\$ Over Budget	% of Budget
ordinary Income/Expense				
Income Ad Valorem Proceeds	6,920,632.11	6,400,000.00	520,632.11	108.1%
Interest	9,668.83	5,000.00	4.668.83	193.4%
Loan Proceeds (Leon County)	90,000.00	0,000.00	4,000.00	100.47
Total Income	7,020,300.94	6,405,000.00	615,300.94	109.6%
	7,020,000.04	0,400,000.00	010,000.04	100.07
Expense Compensation & Benefits Employee Benefits				
Dental & Vision Insurance	90.10			
Health Insurance	17,870.63	40,000.00	-22,129.37	44.7%
Life Insurance	0.00	500.00	-500.00	0.0%
Retirement Contribution	11,496.19	35,000.00	-23,503.81	32.8%
Total Employee Benefits	29,456.92	75,500.00	-46,043.08	39.0%
Salaries	78,173.02	160,000.00	-81,826.98	48.9%
Total Compensation & Benefits	107,629.94	235,500.00	-127,870.06	45.7%
Contract Services				
Accounting Fees	8,526.48	18,000.00	-9,473.52	47.4%
Audio/Video	3,275.00	6,750.00	-3,475.00	48.5%
General Counsel (1099-MISC)	42,205.91	80,000.00	-37,794.09	52.8%
Grantwriter	0.00	50,000.00	-50,000.00	0.0%
Interim Administrator	66,666.64	66,666.64	0.00	100.0%
Program Specialist & Admin.	45,000.00	60,000.00	-15,000.00	75.0%
Total Contract Services	165,674.03	281,416.64	-115,742.61	58.9%
Employment Search Fees	6,461.87	2,400.00	4,061.87	269.29
Equipment	2,559.55	5,000.00	-2,440.45	51.29
Insurance	0.407.00	0.00	0.407.00	100.00/
Liability - D and O	8,437.83	0.00	8,437.83	100.0%
Workers Comp Insurance - Other	2,408.00 0.00	9,000.00	-9,000.00	0.0%
Total Insurance	10,845.83	9,000.00	1,845.83	120.5%
Interest expense	337.50	337.50	0.00	100.0%
Loan Repayment (Leon County)	150,000.00	150,000.00	0.00	100.09
Miscellaneous expenses	.00,000.00	.00,000.00	0.00	
Awards & Recognition	170.97	400.00	-229.03	42.7%
Capicity Bldg & Tech Training	0.00	5,000.00	-5,000.00	0.0%
Communications	0.00	4,500.00	-4,500.00	0.0%
Community Awareness/Engagement	0.00	1,000.00	-1,000.00	0.0%
Dues & Subscription	950.00	7,000.00	-6,050.00	13.6%
Furniture	0.00	40,000.00	-40,000.00	0.0%
IT Hardware	342.93	2,000.00	-1,657.07	17.1%
Licenses & Fees	175.00	400.00	-225.00	43.8%
Misc expenses	0.00	4,000.00	-4,000.00	0.0%
Occupancy (Rent)	0.00	27,000.00	-27,000.00	0.0%
Office Supplies	211.70	3,000.00	-2,788.30 579.64	7.1% 114.5%
Payroll processing	4,578.64 161.00	4,000.00 500.00	578.64 -339.00	32.2%
Postage and Conving				
Printing and Copying	619.03	1,000.00	-380.97 5.774.04	61.9%
Publication (Legal Adv) Research	1,725.06 0.00	7,500.00 2,640.00	-5,774.94 -2,640.00	23.0% 0.0%
		2,040.00	-2,640.00 -553.50	72.3%
		/ 000 00	-555.50	
Software	1,446.50 500.00	· ·	_1 000 00	33 30/-
	500.00	1,500.00	-1,000.00	33.3%
Software Sponsorship	·	· ·	-1,000.00 -3,227.58	33.3% 53.9%
Software Sponsorship Travel and Meetings	500.00	1,500.00	•	
Software Sponsorship Travel and Meetings Conference, Convention, Meeting	500.00 3,772.42	1,500.00 7,000.00	-3,227.58	53.9%

	Oct '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Workers Comp	1,600.00			
Total Miscellaneous expenses	16,536.16	125,440.00	-108,903.84	13.2%
Needs Assessment	177,664.80	310,000.00	-132,335.20	57.3%
Payroll taxes	6,377.89	12,750.00	-6,372.11	50.0%
Program & Financial Software	0.00	150,000.00	-150,000.00	0.0%
Reserves/Community Grants	0.00	5,123,155.86	-5,123,155.86	0.0%
Summer '22 Programmatic Funding	1,565,481.69			
Total Expense	2,209,569.26	6,405,000.00	-4,195,430.74	34.5%
Net Ordinary Income	4,810,731.68	0.00	4,810,731.68	100.0%
Net Income	4,810,731.68	0.00	4,810,731.68	100.0%

## Children's Services Council of Leon County

#### Income & Expense Report

October 2021 through June 2022

	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	TOTAL
Ordinary Income/Expense										
Income Ad Valorem Proceeds Interest Loan Proceeds (Leon County)	0.00 0.46 0.00	1,743,318.68 20.18 90,000.00	4,293,764.20 145.25 0.00	164,024.76 878.35 0.00	164,290.38 1,577.46 0.00	113,804.70 1,750.23 0.00	224,646.99 1,697.14 0.00	65,882.03 1,758.19 0.00	150,900.37 1,841.57 0.00	6,920,632.11 9,668.83 90,000.00
Total Income	0.46	1,833,338.86	4,293,909.45	164,903.11	165,867.84	115,554.93	226,344.13	67,640.22	152,741.94	7,020,300.94
Expense Compensation & Benefits Employee Benefits Dental & Vision Insurance Health Insurance Retirement Contribution	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 630.19 0.00	0.00 3,984.10 1,275.69	101.94 3,318.51 1,253.71	56.56 3,318.51 3,052.39	11.18 3,318.51 3,052.39	-79.58 3,300.81 2,862.01	90.10 17,870.63 11,496.19
Total Employee Benefits	0.00	0.00	0.00	630.19	5,259.79	4,674.16	6,427.46	6,382.08	6,083.24	29,456.92
Salaries	0.00	0.00	0.00	9,230.76	11,826.91	12,692.30	12,692.30	12,692.30	19,038.45	78,173.02
Total Compensation & Benefits	0.00	0.00	0.00	9,860.95	17,086.70	17,366.46	19,119.76	19,074.38	25,121.69	107,629.94
Contract Services Accounting Fees Audio/Video General Counsel (1099-MISC) Interim Administrator Program Specialist & Admin.	0.00 750.00 0.00 0.00 0.00	1,775.00 0.00 7,319.06 41,666.65 15,000.00	1,050.00 750.00 12,229.75 16,666.66 5,000.00	1,250.00 275.00 7,957.75 0.00 5,000.00	1,188.98 1,500.00 3,937.00 8,333.33 5,000.00	675.00 0.00 0.00 0.00 0.00	1,875.00 0.00 0.00 0.00 10,000.00	712.50 0.00 10,762.35 0.00 5,000.00	0.00 0.00 0.00 0.00 0.00	8,526,48 3,275.00 42,205.91 66,666.64 45,000.00
Total Contract Services	750.00	65,760.71	35,696.41	14,482.75	19,959.31	675.00	11,875.00	16,474.85	0.00	165,674.03
Employment Search Fees Equipment Insurance	0.00 0.00	1,421.86 0.00	5,031.47 0.00	0.00 0.00	8.54 2,559.55	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	6,461.87 2,559.55
Liability - D and O Workers Comp	0.00	0.00	970.83 0.00	928.00	0.00	6,539.00 1,204.00	0.00	0.00 1,204.00	0.00	8,437.83 2,408.00
Total Insurance	0.00	0.00	970.83	928.00	0.00	7,743.00	0.00	1,204.00	0.00	10,845.83
Interest expense Loan Repayment (Leon County) Miscellaneous expenses	0.00 0.00	0.00 0.00	0.00 0.00	337.50 150,000.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	337.50 150,000.00
Awards & Recognition Dues & Subscription If Hardware Licenses & Fees Office Supplies Payroll processing Postage and Courier Printing and Copying Publication (Legal Adv) Software Sponsorship Travel and Meetings	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	44.02 0.00 0.00 175.00 0.00 0.00 0.00 0.00 0.00 80.34 0.00	0.00 0.00 0.00 36.85 0.00 0.00 0.00 0.00 85.90	126.95 0.00 0.00 0.00 0.00 143.15 161.00 17.63 1,716.52 205.97 0.00	0.00 0.00 0.00 0.00 0.00 127.25 0.00 0.00 213.30 500.00	0.00 0.00 0.00 174.85 124.20 0.00 155.60 8.54 230.55 0.00	0.00 950.00 342.93 0.00 0.00 626.67 0.00 0.00 94.63 0.00	0.00 0.00 0.00 0.00 0.00 1,470.49 0.00 445.80 0.00 343.52 0.00	0.00 0.00 0.00 0.00 0.00 2,086.88 0.00 0.00 0.00 108.57 0.00	170.97 950.00 342.93 175.00 211.70 4,578.64 161.00 619.03 1,725.06 1,446.50 500.00
Conference, Convention, Meeting Travel Travel and Meetings - Other	0.00 0.00 0.00	149.84 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	1,578.00 144.84 0.00	1,645.00 0.00 138.07	399.58 0.00 0.00	0.00 0.00 0.00	3,772.42 144.84 138.07
Total Travel and Meetings	0.00	149.84	0.00	0.00	0.00	1,722.84	1,783.07	399.58	0.00	4,055.33
Workers Comp	0.00	0.00	0.00	0.00	1,600.00	0.00	0.00	0.00	0.00	1,600.00
Total Miscellaneous expenses	83.72	449.20	122.75	2,371.22	2,440.55	2,416.58	3,797.30	2,659.39	2,195.45	16,536.16
Needs Assessment Payroll taxes Summer '22 Programmatic Funding	0.00 0.00 0.00	0.00 0.00 0.00	27,977.30 0.00 0.00	0.00 1,399.09 0.00	0.00 528.47 0.00	55,954.60 1,074.60 0.00	27,977.30 989.88 0.00	65,755.60 954.34 0.00	0.00 1,431.51 1,565,481.69	177,664.80 6,377.89 1,565,481.69
Total Expense	833.72	67,631.77	69,798.76	179,379.51	42,583.12	85,230.24	63,759.24	106,122.56	1,594,230.34	2,209,569.26
Net Ordinary Income	-833.26	1,765,707.09	4,224,110.69	-14,476.40	123,284.72	30,324.69	162,584.89	-38,482.34	-1,441,488.40	4,810,731.68
Net Income	-833.26	1,765,707.09	4,224,110.69	-14,476.40	123,284.72	30,324.69	162,584.89	-38,482.34	-1,441,488.40	4,810,731.68

# Executive Director's Report Governing Council Meeting | Thursday, July 21, 2022

#### **Breaking Bread Neighborhood Dinners**

Included in the Council Packet is a document titled "Recommended Actions to Address Finding from the Food Insecurity Neighborhood Meetings" submitted to the Leon County Board of County Commissioners by County Administrator Vincent S. Long. This is the result of the community conversations in the 10 neighborhoods most impacted by food insecurity hosted by Leon County Government Human Services, Second Harvest of the Big Bend and CSC Leon.

The recommendations include a partnership with Leon County, City of Tallahassee, United Way of the Big Bend, and CSC Leon to establish the Trusted People Neighborhood Engagement Steering Committee as a focus group comprised of leaders and stakeholders of these neighborhoods to connect human services providers and resources with residents.

The financial commitment is \$5,000 from each partner to help host events to this end during FY 2022-23; this is included in the proposed budgets that will be presented to the Council today.

#### Welcome CSC Leon's New Director of Finance and Operations

On Wednesday, July 13, Dina E. Snider joined the CSC Leon Team as the new Director of Finance and Operations. Dina comes to us with more than 20 years of experience in the nonprofit sector. Specifically, her work has been in child welfare and early childhood services, and school resources and supports. Dina holds degrees in psychology and social work, and has vast budgeting, data, and human services experience. Additionally, Dina is bilingual in English and Spanish.

#### **Reminder: CSC Leon TRIM Hearings**

Please add the TRIM hearing to your calendars. The schedule is included in the information section of the Council Packet.

Submitted by:
Cecka Rose Green, CPM
Executive Director

#### **Finance and Budget Committee**

#### Recommendations for Fiscal Year 2022-23 Millage Rate and Budget

The Finance and Budget Committee met on Thursday, July 14; during the meeting, discussion was had regarding proposing the Fiscal Year 2022-23 millage rate and budget to the full Council at its July 21 meeting, at which it will adopt a proposed rate and budget.

#### **Committee Members present:**

- Paul Mitchell, Treasurer and Committee Chair
- Carolyn Cummings, Leon County Commissioner
- Rocky Hanna, Superintendent, Leon County Schools

Council Member Zandra Glenn was not present due to a work commitment.

#### Committee Recommendation for Proposed FY 2022-23 Millage Rate

The Finance and Budget Committee recommended to proposed two (2) millage rate options for discussion, public comment and consideration by the full Council, as follows:

 same millage rate as FY 2021-22 of .375; results in FY 2022-23 ad valorem revenue of \$7,632,396.32;

or

• same ad valorem revenue as FY 2021-22 of \$6,981,098.50; results in lower FY 2022-23 millage rate of .343.

#### Committee Recommendation for Proposed FY 2022-23 Budget

The Finance and Budget Committee recommended that once the Council approved the proposed FY 2022-23 millage (either the .375 or the .343), the corresponding proposed budget will be presented for discussion, public comment and consideration by the full Council, as follows.

Both proposed budgets are included with this recommendation.

### **Children's Services Council of Leon County**

## **TRIM Discussion & Hearing Schedule**

#### FY 2022-23

Budget discussion and preparation for FY 2022-23	June 2, 2022 – Finance and Budget Committee Meeting, 3:30 p.m., The Southern Group
Governing Council TRIM and Budget Discussion	June 16, 2022 – Governing Council Meeting
Budget Follow-up and Recommendation Development	June 30, 2022 – Finance and Budget Committee Meeting, 3:30 p.m., The Southern Group
Draft Budget Approval and TRIM Schedule Approval	July 21, 2022 – Governing Council
	Meeting, 1:00 p.m.
Executive Director Update on Final TRIM	August 18, 2022 – Governing Council
Hearing Notices and Budget	Meeting; 2:00 p.m.
First TRIM Public Hearing	September 8, 2022, 5:15 p.m.
<ul> <li>Resolution to establish tentative millage rate.</li> </ul>	Sunshine Health Community Room
Second TRIM Public Hearing	September 22, 2022, 5:15 p.m.
<ul> <li>Resolution to establish a final millage rate.</li> </ul>	Sunshine Health Community Room

#### NOTES:

- Sunshine Health Community Room is located at 2525 S. Monroe Street, Suite 1, Tallahassee, FL 32311
- Per Florida Statues and County Ordinance, a certified copy of the adopted budget and millage rate will be provided to Leon County once complete.

	Pr	oposed Budget	%			
		2022 - Sept 2023	of total			
Ordinary Income/Expense		-				-
Income						
Ad Valorem Proceeds (95% collection rate)	\$	7,632,396.32	60.66%	.375 millage rate		
Rolling Reserves	\$	320,250.00	2.55%			
Rollover from Previous Year (approximate)	\$	4,469,388.59	35.52%	Est. of funds remaining excluding approx. Q4 operating expenses		
Rollover Occupancy Allocation (Res. 2022-05)	\$	149,340.00	1.19%	CSC is holding amount for rent payments for FY 2022-23 & FY 2023-24		
Interest	\$	10,057.10	0.08%			
Total Income	\$	12,581,432.01	100.00%			
Expenses						
Reserves						
Reserve Funds	\$	381,619.82		5% of new ad valorem revenue		
Subtotal Expense - Reserves	\$	381,619.82	3.03%			
Compensation & Employee Benefits						
Health Insurance	\$	80,000.00		Estimated at \$20k for 4 employees		
Payroll taxes	\$	29,484.00		Calculated based on same % of total payroll used in FY21-22		
Retirement Contribution	\$	80,660.00		Calculated based on same % of total payroll used in FY21-22		
Salaries	\$	323,000.00		ED (\$125k), DFO (\$85k), ASM (\$48K), PA/RM (\$65k)		
Employee Benefits - Other	\$	2,000.00	0.02%	Calculated at \$500 per employee for 4 employees		
Subtotal Expense - Staff Compensation & Benefits	\$	515,144.00	4.09%			
Contract Services						
Accounting Fees	\$	30,000.00	n 24%	For contract CPA firm		
	۲			For 2 AmeriCorps Vistas for Provider Relations & Community Engagement		
AmeriCorp Vista (x2) Audit Fee	\$ ¢	10,000.00		Estimate for financial audit for FY 2022-2023		
General Counsel (1099-MISC)	ې د	20,000.00		For contract General Counsel firm		
Special Projects Manager	ې د	75,000.00 60,000.00		For contract Special Projects Manager		
Grantwriting Services	ې د	50,000.00		To solicit & write grants on behalf of CSC Leon		
Subtotal Expense - Contract Services	ç	245,000.00	1.95%	To solicit & write grants on behalf of CSC Leon		
Substitut Expense - Contract Services	٦	243,000.00	1.93/0			
Operations						
Ad Valorem Collection fees & advertisement(s)	\$	230,771.89	1.83%	Fee to Tax Collector and TRIM notification advertisement(s) per statute		
Awards & Recognition	\$	500.00		For recognitions, as necessary		
Communication Svcs, (cell phones, hot spots)	\$	5,200.00		For staff cell phone, CSC hotspots reimbursements		

	Community Awareness/Engagement	\$ 20,000.00	0.16%	Incl. collab. w/COT, LC, UWBB on neighborhood-level engagement events				
	Dues & Subscription	\$ 15,000.00	0.12%	Incl. FACCT, UPHS, INIE, 3 local chambers				
	Equipment*	\$ 11,000.00	0.09%	Equipment rental for office incl. printers, A/V, webcams, mics, etc.			staff will re-eval	
	Furniture	\$ 1,000.00	0.01%				d services agreer in renting; this w	
	Insurance - Liability, D & O, Worker's Comp	\$ 17,500.00	0.14%	For necessary insurance coverages			ment. CSC will re	
	IT Hardware	\$ 5,000.00	0.04%	For additional Team Member (PA/RM)	printers.			
	IT Services (Web & Email)	\$ 1,500.00	0.01%	For website and email services				
	Licenses & Fees	\$ 1,000.00	0.01%					
	Misc expenses	\$ 5,000.00	0.04%					
	Occupancy (Rent, Utilities, Janitorial)	\$ 74,670.00	0.59%	two years occupancy was allocated from FY 2021-22 funding				
	Office Supplies	\$ 5,200.00	0.04%					
	Payroll processing	\$ 10,000.00	0.08%					
	Postage and Courier	\$ 750.00	0.01%					
	Printing and Copying	\$ 2,000.00	0.02%					
	Research	\$ 4,000.00	0.03%					
	Software	\$ 3,000.00	0.02%					
	Sponsorships**	\$ 8,000.00	0.06%	Children's Summit, Children's Week, Soul of Southside Children's Village*	**NOTE:	For "Sponsorsh	ips" category, in	cl. events
	Travel (Conferences and Mileage)				are relevant to local children's issues (Children's Summit: convenes funders, philanthropy, provide stakeholders to review/address issues for childre			
	Conferences & Meetings	\$ 12,000.00	0.10%	FACCT, Greater Chamber, one additional conf/meeting				
	Mileage	\$ 9,000.00	0.07%	<u> </u>	and famil	ies in Leon Coui	nty, and Soul of	Southside
	Public Relations	\$ 50,000.00	0.40%	CSC Leon awareness and branding campaign			on chidren residi   zip codes w/scr	
	Program & Financial Software	\$ 150,000.00	1.19%	Includes start up costs			ions, etc. Lastly,	
	Subtotal Expense - Operations	\$ 642,091.89	5.10%				ek is held in Leor	
	Total Administrative Expense	\$ 1,402,235.89	11.15%			ssion; sister CSC nip and particip	Cs usually provid ate.	le a
	Program Investments							
	Priority Funding	\$ 7,502,906.30	59.63%	For Council-approved program funding				
	Summer Funding 2023	\$ 1,600,000.00		For Summer 2023				
	Innovations Funding	\$ 1,500,000.00		For promising practices, innovative solutions and/or programming				
	Capacity Building & Technical Assistance	\$ 120,000.00	0.95%	partnerships with capacity building and technical assistance organizations				
	Subtotal Expense - Program Investments	\$ 10,722,906.30	85.23%	All program investment categories				
Tota	al Expense	\$ 12,506,762.01	99.41%					
Net Ord	linary Income [surplus/(deficit)]	\$ 74,670.00	0.59%	FY 2023-24 rental payments				
<b>I</b>	es (Rolling)	\$ 701,869.82		sum of FY 2021-22 & FY 2022-23 reserves				

	Pr	oposed Budget	%		
	Oct	2022 - Sept 2023	of total		
Ordinary Income/Expense					
Income					
Ad Valorem Proceeds (95% collection rate)	\$	6,981,098.50	58.52%	.343 millage rate	
Rolling Reserves	\$	320,250.00	2.68%		
Rollover from Previous Year (approximate)	\$	4,469,388.59	37.47%	Est. of funds remaining excluding approx. Q4 operating expenses	
Rollover Occupancy Allocation (Res. 2022-05)	\$	149,340.00	1.25%	CSC is holding amount for rent payments for FY 2022-23 & FY 2023-24	
Interest	\$	9,416.59	0.08%	6	
Total Income	\$	11,929,493.68	100.00%		
Expenses					
Reserves					
Reserve Funds	\$	349,054.93		5% of new ad valorem revenue	
Subtotal Expense - Reserves	\$	349,054.93	2.93%		
Compensation & Employee Benefits					
Health Insurance	\$	80,000.00		Estimated at \$20k for 4 employees	
Payroll taxes	\$	29,484.00	0.25%		
Retirement Contribution	\$	80,660.00	0.68%		
Salaries	\$	323,000.00		ED (\$125k), DFO (\$85k), ASM (\$48K), PA/RM (\$65k)	
Employee Benefits - Other	\$	2,000.00	0.02%	Calculated at \$500 per employee for 4 employees	
Subtotal Expense - Staff Compensation & Benefits	\$	515,144.00	4.32%		
Contract Services					
Accounting Fees	\$	30,000.00	0.25%	For contract CPA firm	
AmeriCorp Vista (x2)	\$	10,000.00	0.08%	For 2 AmeriCorps Vistas for Provider Relations & Community Engagement	
Audit Fee	\$	20,000.00		Estimate for financial audit for FY 2022-2023	
General Counsel (1099-MISC)	\$	75,000.00		For contract General Counsel firm	
Special Projects Manager	\$	60,000.00	0.50%		
Grantwriting Services	\$	50,000.00		To solicit & write grants on behalf of CSC Leon	
Subtotal Expense - Contract Services	\$	245,000.00	2.05%		
Operations					
Operations					
Ad Valorem Collection fees & advertisement(s)	\$	230,771.89		Fee to Tax Collector and TRIM notification advertisement(s) per statute	
Awards & Recognition	\$	500.00		For recognitions, as necessary	
Communication Svcs, (cell phones, hot spots)	\$	5,200.00	0.04%	For staff cell phone, CSC hotspots reimbursements	

	Community Awareness/Engagement	\$ 20,000.00	0.17%	Incl. collab. w/COT, LC, UWBB on neighborhood-level engagement events				
	Dues & Subscription	\$ 15,000.00	0.13%	Incl. FACCT, UPHS, INIE, 3 local chambers				
	Equipment*	\$ 11,000.00	0.09%	Equipment rental for office incl. printers, A/V, webcams, mics, etc.			staff will re-eva	
	Furniture	\$ 1,000.00	0.01%				d services agree in renting; this v	
	Insurance - Liability, D & O, Worker's Comp	\$ 17,500.00	0.15%	For necessary insurance coverages			nent. CSC will re	
	IT Hardware	\$ 5,000.00	0.04%	For additional Team Member (PA/RM)	printers.			
	IT Services (Web & Email)	\$ 1,500.00	0.01%	For website and email services				
	Licenses & Fees	\$ 1,000.00	0.01%					
	Misc expenses	\$ 5,000.00	0.04%					
	Occupancy (Rent, Utilities, Janitorial)	\$ 74,670.00	0.63%	One of the two years occupancy was allocated from FY 2021-22 funding				
	Office Supplies	\$ 5,200.00	0.04%					
	Payroll processing	\$ 10,000.00	0.08%					
	Postage and Courier	\$ 750.00	0.01%					
	Printing and Copying	\$ 2,000.00	0.02%					
	Research	\$ 4,000.00	0.03%					
	Software	\$ 3,000.00	0.03%					
	Sponsorships**	\$ 8,000.00	0.07%	Children's Summit, Children's Week, Soul of Southside Children's Village*	**NOTE:	For "Sponsorsh	ips" category, in	cl. events
	Travel (Conferences and Mileage)				are relevant to local children's issues (Children's Summit: convenes funders, philanthropy, provider			
	Conferences & Meetings	\$ 12,000.00	0.10%	FACCT, Greater Chamber, one additional conf/meeting			rs, philanthropy iddress issues fo	
	Mileage	\$ 9,000.00	0.08%	vicinity and travel mileage	and famil	ies in Leon Coui	nty, and Soul of	Southside
	Public Relations	\$ 50,000.00	0.42%	CSC Leon awareness and branding campaign			on chidren resid   zip codes w/scr	
	Program & Financial Software	\$ 150,000.00	1.26%	Includes start up costs			ions, etc. Lastly,	
	Subtotal Expense - Operations	\$ 642,091.89	5.38%		statewide	Children's Wee	ek is held in Leoi	n County
	Total Administrative Expense	\$ 1,402,235.89	11.75%			ssion; sister CSC nip and particip	Cs usually provid ate.	le a
	Program Investments							
	Priority Funding	\$ 7,392,207.79	61.97%	For Council-approved program funding				
	Summer Funding 2023	\$ 1,600,000.00		For Summer 2023				
	Innovations Funding	\$ 1,500,000.00		For promising practices, innovative solutions and/or programming				
	Capacity Building & Technical Assistance	\$ 120,000.00	1.01%	partnerships with capacity building and technical assistance organizations				
	Subtotal Expense - Program Investments	\$ 10,612,207.79	88.96%	All program investment categories				
Tota	al Expense	\$ 11,854,823.68	99.37%					
	inary Income [surplus/(deficit)]	\$ 74,670.00	0.63%	FY 2023-24 rental payments				
Reserve	s (Rolling)	\$ 669,304.93		sum of FY 2021-22 & FY 2022-23 reserves				
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